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Page 2 Home Buyer's Guide

A History of Making Connections



1203 Washington Blvd

MLS#170089 • 4BR/2BA Love Ritter Park? Live just steps away from the 12th Street entrance, tennis courts, walking path, playground! 1820 SF.

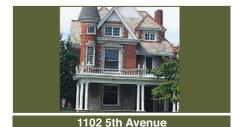
\$109,000



821 7th Street

MLS#159815 • 3BR/2BA This ideal starter home is located in the south side just minutes away from Ritter Park.

\$66.500



MLS#162641

Located on a high profile, high traffic corner in Downtown Huntington, your business is sure to be visible, 4400 SF, office & conference room space w/parking

\$339,000



MLS#170121 • 3BR/1BA Very cute Westmoreland house, great for investment,

first time buyer. 770 SF. \$48,000



1123 8th Street

MLS#170243 4BR/2.5BA

Work from home? No problem, with space in this property! Spacious enclosed sunroom, living room, den and formal dining room with butlers pantry. Main floor laundry/mud room off the kitchen. Main bedroom has ensuite bath and walk in closet. Accessory unit behind garage perfect for guest suite, or home office, It has open living rm / kitchen, walk in closet.

\$198.500



Contact one of our professional agents to help you sell or buy!



MLS#169347 • 5BR/4.5BA Special custom build offered for the first time on the market! Large rooms, high ceilings, open floor plan, main floor bedroom suite! Full basement. Attached Garage. Warm weather fun abounds with an in ground pool and separate

pool house w/full bath, covered dining and grill area. \$850,000



67 Mayfair Way

MLS#169106 • 7BR/6.5BA

Stunning 7 BR, 6.5 BA in home in Stamford Park subdivision. New hardwood floors on 3 levels, updated interior lighting, new kitchen appliances, plantation shutters throughout. The exterior has also been shown the love with new soffit, new 6" gutters and guards, new garage doors for the oversized 3-car garage. In other words...just move-in!

\$625,000



110 Oak Lane

MLS #168620 • 5BR/4.5BA Beautiful custom build in 2007. 4,356 SF. Spacious and open main floor features covered patio deck across the width of the house. Soaring 2 story foyer welcomes you to an open floor plan living space. Family room features gas fireplace and beautiful wooded views. Main floor master bedroom w/ensuite bath, 2 walk in closets, heated tile floors.

\$675,000



604 9th Avenue

MLS#170261 • 3BR/1BA

This charming Southside 3BR brick home offers big value at an affordable price! Large living room w/ french doors open to the dining room. The kitchen has plenty of cabinet space and newer appliances. All bedrooms have hardwood floors. Located just minutes fromdowntown Huntington and Ritter Park. Schedule your tour today!

\$94,500





Blaine Crabtree, Agent • 304.638.7236 Seth Crabtree, Agent • 304.634.5361 Parker Ward, Agent • 304.633.3811 Arvin Thompson, Agent • 304.544.4870 Beckett Ward, Agent · 304.208.5597 Amy Ward, Broker • 304.733.9601

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ARBOURSVILLE

4 BRs, 2 BAs MLS#169996 \$159,900 Call Brody 304-208-6190





3 BRs, 1 BA MLS#169933



\$139,900 Call Bob 304-544-7690



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quality service I provide to my clients, along with numerous satisfied clients. Known as "The Detail Guy" for the meticulous attention I pay getting the sales closed. Working relationship with area lenders and can assist with getting buyers directed

Featured Agent: Alvin Bowyer

3 BRs, 2 BAs MLS#170068 \$97,500 Call Alvin 304-208-4650 or Donna 304-417-1765



Commercial Property MLS#170046 \$129,900 Call Kelli 304-417-0869



5 BRs, 3 BAs MLS#50905 \$75,000 Call Bill 740-479-1391



Residential Lot MLS#169133

RBOURSVILLE

3 BRs, 2 BAs MLS#50852 \$124,900 Call Kelly 210-478-9392



3 BRs. 1 BA MLS#169270 \$74,900 Call Richard 304-544-1495



\$69,900 Call Patrick 304-634-6275



Residential Lot MLS#170159 \$39,900 Call Jacki 304-638-7687



When you wish **RESULTS** - call Alvin Bowyer "The Detail Guy" 304-208-4650



Duplex MLS#169921 \$69,900 Call Patrick 304-634-6275



Residential Lot MLS#169749 \$35,000 Call Brody 304-208-6190



VORTHINGTON, KY Residential Lot MLS#50904 \$22,000 Call Kelly 210-478-9392



SOUTH POINT 3 BRs, 1.5 BAs MLS#170029 \$159,900 Call Donna 740-352-7294



3 BRs, 1 BA MLS#170283 \$124,900 Call Brody 304-208-6190





Residential Lot MLS#170349 \$15,000 Call Bob 304-544-7690

Page 4 Home Buyer's Guide





Prime, downtown, commercial muti-use space offering over 9100 sqft. **MLS#164056**



Commercial property, one blk from the Marshall University Campus **MLS#165427**



Beautifully updated 4BR brick home located next to St. Mary's Hospital. **MLS#169444**



elegant condo offers views/luxu-rious amenities. MLS#165249



Duplex in walking distance to grocery & short drive downtown & the interstate. MLS#169921



in phase 2 of Cornerstone at James River. MLS#168822

Milton



Residential Lot - This lot is 0.45 Acres and is located in desirable Rock Camp Ridge subdivision in Milton. Underground utilities and concrete streets are just a couple of the benefits. Convenient location just minutes to town or to the interstate.

\$41,500 • MLS#168326



Duplex for Sale. There is an upper level unit and a lower level unit. Each unit has 2 bedrooms and 1 bath, washer/dryer hookup and two entrances. Both units are tenant occupied. Updates over the years include energy efficient windows,

appliances and HVAC units. There is a detached garage as well that is currently being used for storage. Convenient location close to I-64, Cabell Huntington Hospital, and many other amenities.

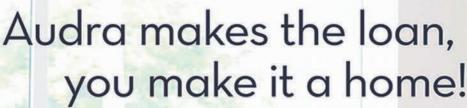
\$99.900 • MLS#170327

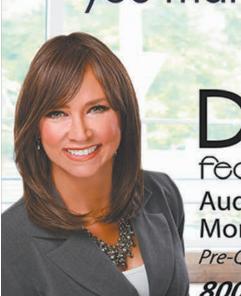


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6576 Sanns Drive - \$179,900 **Lesage, WV 25537**

2 Commercial Units – 4,201 Sq. Ft.



175 Country Club Drive Huntington, WV 25705 1 Ac - Vacant Land







137 W 8th Ave - \$399,000 Huntington, WV 25701 Office Building - 6,000 SQ. FT



87 Clearwater Dr - \$49,900 Winfield, WV 25213 1.53 Ac - Residential Lot







Huntington, WV 25701 Mixed Commercial Property



0 Waverly Rd - \$9,900 Huntington, WV 25704 0.11 Ac - Residential Lot





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Super nice Brick Ranch. 3 bedrooms, Chesapeake - Brick, located on a corner lot - 3 bedrooms, 1.5 baths, i.5 baths, 1 attached garage and 1 detached garage. Fenced yard! Hardwood floors, cedar closets. MLS 170403 \$129,900 MLS 169731 \$129,900



Commercial Lot - 3 acres plus house- Heart of Proctorville. Great place to relocate your business. MLS 167593 \$275,000



Duplex - Each apartment has 2 BRs 1 BA, open LR & equipped kit., Washer Dryer hookup, separate porches & Off Street parking. MLS 170307 \$149,900



Perfect Location to relocate your business of fulfill your dreams & start a new business! Lots of space approximately 10,000 sq. ft.. Building & LAND For Sale ONLY -Business is not for sale. MLS 169884 \$249,000

kltillis@frontier.com

8115 County Rd 107, Proctorville, OH

Great Investment property - TriPlex

One 4 BR 2 bath apartment, 2-2 BR 1 bath apartments. Off street parking.

MLS 169458 \$215,000

Tracy Bunch - OH & WV Broker





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304-532-4954

Tony Rigsby 304-972-6099



Colleen Cole

304-881-3188

Lisa Sullivan 304-690-3867



304-687-9229 304-553-1222





(170013) \$1,599,000 5BR/4BA/2HBA Call Shane 304-634-5993



(168938) \$1,050,000 3BR/3.5BA Call Tracey 304-633-2415



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(169747) \$849,000 3BŔ/3BA Call Keith 304-638-1351



(169825) \$525,000 4BR/3.5BA Call Melanie 304-751-7367



304-741-9501

(168554) \$479,000 3BR/2.5BA Call Andy 304-416-0310



(170065) \$429,900 5BR/3.5BA Call Christie 304-563-4346



(170047) \$399,900 3BR/2.5BA Call Debi 304-417-2332

(169391) \$110,000

4BŔ/1BA

Call Vineta 304-972-3668



(170339) \$390,000

4BR/2.5BA

Call Barat 304-544-6080

(170085) \$87,000 3BR/2BA Call Michael 773-818-7681



(169550) \$85,000 4BR/2BA

Call Teresa 304-634-2923



(170356) \$168,500

3BR/1.5BA

Call James 304-840-9387





(169976) \$164,900

3BR/2BA

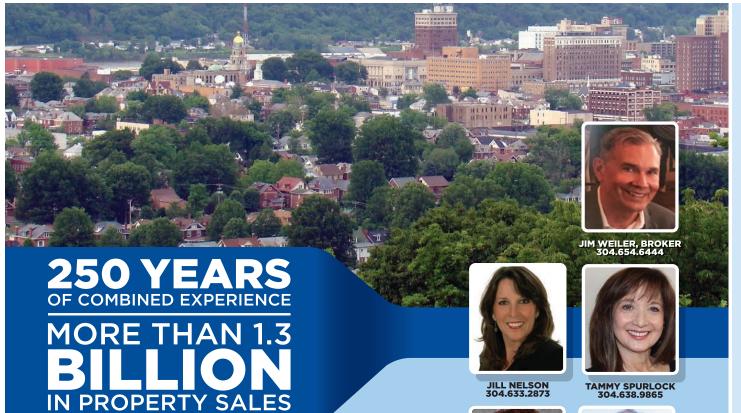


(169348) \$143,000

3BŔ/1BA

Call Elizabeth 304-952-8465

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GEORGE 'HANK' WRIGHT 304,208,4402



Beverly Hill/Southeast Hills • \$148,900 3 BR | 2 BA – Beautifully updated & renovated; White Kit w/new stainless steel appliances opens to dining area & main level FR, extra room for fitness/ home office, lower level FR w/ fireplace, (1) C Att garage, patio & fenced backyard. Call Dawn 304-638-8131



Spring Valley • \$110,000 4 BR | 2 BA | 2,000 SqFt - Large & Spacious; approx. 1 acre, newer kitchen w/solid surface counter tops, updated baths, newer windows on lower level, newer gutters & downspouts,

workshop area w/electric. Call Dawn 304-638-8131



South Side • \$101,000

4 BR | 3 BA | 2,086 SqFt - Blocks to Ritter Park, I-64, Downtown Pullman Plaza, and Banking... fenced yard & corner lot. Gorgeous woodwork & trim, lots of outdoor living including front porch and backyard with fire pit. Den could be a bedroom plus full bath on main level, if needed. Call Dawn 304-638-8131



Chesapeake, OH • \$225,000

3 BR | 3 BA | 2,776 SqFt – Mid Century Modern w/full Bsmt. 10 Rm, 3 BR, 3 Bath home plus Formal LR, DR, huge gathering room, spacious all season room. Beautiful hardwood floors, 2 fireplaces, Att. & Det. Garages. Spacious Brick ranch situated on 4 level lots in convenient Chesapeake location. Call Brenda at 304-634-4659

Home Buyer's Guide Page 9



258 High Drive • \$609,000 6 BR | 4.5 BA | 6,064 SqFt Call Jim 304-654-6444



Park Hills • \$630,000 5 BR | 4.5 BA | 5,179 SqFt Call Jim 304-654-6444



Chancellor Hills • \$895,000 5 BR | 5 BA | 2HBA | 8,000 SqFt Call Jim 304-654-6444



376 Deanna Dr, Proctorville • \$478,000 4 BR | 4 BA | 4,596 SqFt Call Jim 304-654-6444



949 Madison Avenue • \$69,900
3 BR | 2 BA | 1,496 SqFt – Charming 2-story with first floor bedroom and full bath. Fully equipped kitchen, laundry room on main floor. Detached garage with large storage or exercise room above. Parking for 2 cars. Shared driveway. Covered deck for entertaining.



2850 Washington Blvd • \$174,900 3 BR | 2.5 BA | 2,212 SqFt – Great location - cedar & vinyl 2 story with 3 bedrooms, 2.5 baths, family room with fireplace, nice screened porch across the back. Large eat-in kitchen, nice lot, 2 heating & cooling systems. Call Ken 304-360-3000



2200 S Inwood Dr • \$584,900

5 BR | 3.5 BA | 4,792 SqFt – This 5 bedroom custom built home checks all the boxes. A welcoming 2-story foyer accesses this 12 room show place. Optional 1st floor owner's suite, large gathering room off the kit., lower level rec room w/ 2nd kit. Double decks overlook expansive grounds. 3 car garage. Call Jill Nelson at 304-633-2873.



16 Sandalwood Dr • \$79,900

Residential Lot | .75 Acres – From Hal Greer
Blvd. Turn E on Washington Blvd. Turn left onto
Woodland Dr. In .2 Miles, turn right onto Norway
Ave. In .3 Miles, turn right onto Norway Ave.
In .5 Miles, turn right onto Forest Rd. In 800 ft
Sandalwood will be on your lft. Lot on the rt.
Call Jill Nelson at 304-633-2873.



3 BR | 2 BA | 1,439 SqFt – 3 BR/2 BTH Southeast Hills brick home. Beautiful open living room, dining room & kitchen layout. Owner's suite has a private bath & all bedrooms have hardwood floors. Basement gathering room is a great plus. The outdoor rear deck & fenced-in yard are perfect for outdoor entertainment. Priced to sell! Call Jill Nelson at 304-633-2873.



957 Adams Ave • \$110,000 Commercial | 1,200 SqFt – Great commercial listing on a very busy street - thousands of cars per day pass by - potential for several different types of business. Call Hank 304-208-4402



154 Westview Ave • \$55,000
3 BR | 2 BA | 2,208 SqFt – A lot of house for the money. This 3 bed, 2 bath stone house offers one story living offering over 2200 sq.ft. of living space. Come and see it today.

Call Hank 304-208-4402



\$140,000

4 BR | 2 BA | 1,968 SqFt – Great
neighborhood. Beautiful
hardwood floors. Upper floor has access
from outside and could be used as second
living quarters. Call Hank 304-208-4402



Fairland Schools • \$30,000
What a wonderful place to build your new home. Large Corner Lot.
Bring us an offer.
Call Tammy 304-638-9865



Condo/Whitaker • \$330,000 3 BR | 2.5 BA | 2666 SqFt – Bring us an Offer. Seller says SELL! So many fabulous amenities in this gorgeous condo. Elevator, Pool, Community Room, Private Balcony, Condo so very spacious. Call Tammy 304-638-9865



Pea Ridge • \$160,0004 BR | 2 BA – This is a fabulous subdivision to live in. Very well cared for home. Woodburning Fireplace. Call Tammy today 304-638-9865



15731 St. Rt & Miller OH • \$119,900 3 BR | 2 BA | 1,644 SqFt – One floor plan, vinyl siding - open floor plan with 3 bedrooms, 2 full baths, 2-car garage, large level lot - front porch and deck on rear. Located in Miller Ohio. House on left. Call Ken 304-360-3000

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Real Cstate ODA

profile

Whitney Hood Gesner Broker/Owner Hood Realty Company President, Hood Enterprises

Whitney is the broker/owner of Hood Realty Company and the President of Hood Enterprises, a rettal management company with over 40 years residential and commercial properties. She is a life-long resident of Huntington, Wy, graduating from Huntington High School, Marshall University (BBA) and Xavier University in Cincinnati, Ohio (MBA and MHA). After returning to Huntington, she spent over a decade working in administrative positions t King's Daughters Medical Center and Our Lady of Bellefonte Hospital in Ashland, KY.

Whitney began her real estate career in 2011. Established in 1982, Hood Realty Company has remained a family owned and operated business for almost 40 years. Whitney is a licensed real estate broker in the states of West Virginia, Ohio and Georgia. She is a member of Huntington Board of Realtors, Kanawha Valley Board of Realtors, West Virginia Board of Realtors and the National Association of Realtors. During her career Whitney has served on the Huntington Board of Realtors Board of Directors as well as the MLS, Bylaws, Community Service and Strategic Planning Committees. She is also an Accredited Buyers Agent (ABB) and a Graduate of the REALTORS Institute of West Virginia (GRI).

For decades, Whitney and Hood Realty Company have both personally and professionally dedicated time and funding to numerous local causes. This includes team and facility sponsorships of numerous youth sports, funding animal assistance programs at One by One Animal Advocates and Little Victories Animal Rescue Shelter, supporting local Marshall University women's organizations and Branches Domestic Violence Shelter just to name a few. Most recenty, and in keeping with the City of Huntington's ongoing efforts to tear down unsafe structures, Whitney and Hood Realty Company purchased two dilapidated structures on 6th Avenue for demolition. Reinvesting in the local community is a yearly commitment they make.

Hiring a real estate professional is an importate decision. Having one familiar with not only the local real estate market, but also the neighborhoods, school districts, local businesses adn community organizations is crucial. The Hood Realty Company team takes great pride in helping their buyers, sellers, tenants and property management clients with all of their real estate needs. They would be honored to do the same for you.



Whitney Hood Gesner
Broker/Owner
Hood Realty



HOMEBUYERS EMBRACE ONLINE TOOLS

by W.G. Bunch, Associate Broker, Realty Exchange

you are looking for a home, odds are you are using the Internet regularly. According to the 2020 National Association of Realtors Profile of Home Buyers and Sellers, 97 percent of homebuyers used the Internet to search for homes. However, looking for your dream home on the Internet can present challenges. help To make your online real estate experience more effective, here's a look at the top three Internet mistakes homebuying and what you can do to avoid them:

1) Thinking you can do it all yourself. Today, the Internet allows users to handle for themselves many tasks that could once only be performed by real estate agents. According to NAR,

currently the number of 2020 homebuyers who first learned of their homes on the Internet is 51 percent, up from 37 percent ten years ago in 2010. Accordingly, the number of homebuyers who first learned of their homes through agents has been declining it was at 28 percent in 2020, down from 47 percent in 2010. although the Internet is a fantastic resource for tips and research, it would be a mistake to assume that the wonderful Web is all you need to buy a house—unless you are an experienced real estate investor. The process of purchasing real estate is complicated from a legal standpoint, and it's easy to make a mistake if you don't have an expert advising you. And when it comes to something as expensive as real estate,

those mistakes could cost you thousands of dollars.

Falling for fake Remember, listings. the Internet is giant playground for scammers, unfortunately they have penetrated the world of online homebuying as well. Online advertising brings in big money and, when a lot of people are searching for homes, the result is an inventory of fake home listings. How can you spot a fake? If there are no photos of the house, that's a big warning sign. But even if there are photos, it's not guaranteed to be legitimate. Legitimate websites will watermarks their on home photos to brand those photos as their own. If a home's photos have several different watermarks on it, then

you can guess you are looking at the work of a scammer.

3. Putting too much stock in home valuation websites. Sites like Zillow. com and Homelight.com have changed the way people buy homes by putting pricing information at buyers' fingertips. But they're

information at buyers' fingertips. But they're not infallible. Don't assume to know what the value of a home should be based on what these sites tell you about the neighborhood. are many elements of a home's value that home valuation sites cannot incorporate. Take their values with a grain of salt. I recommend using this information merely as a range. A REALTOR is the best source of information to help you narrow that range.

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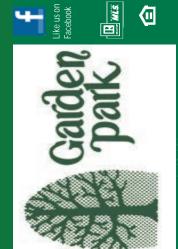




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HOMEWISE Real Estate Tips and Advice

Reach Millennial Buyers

By JOE SZYNKOWSKI | Green Shoot Media

Millennials are people born between 1980 and 2000, and according to the National Association of Realtors, they are a dominant force in the housing market.

In fact, a 2016 study by the group showed they comprise the largest segment of today's buying market.

To impress this young group of buyers, convenience, technology and modern design are key. Knowing the audience to whom you are selling will make the sale much easier.

A HOME OFFICE

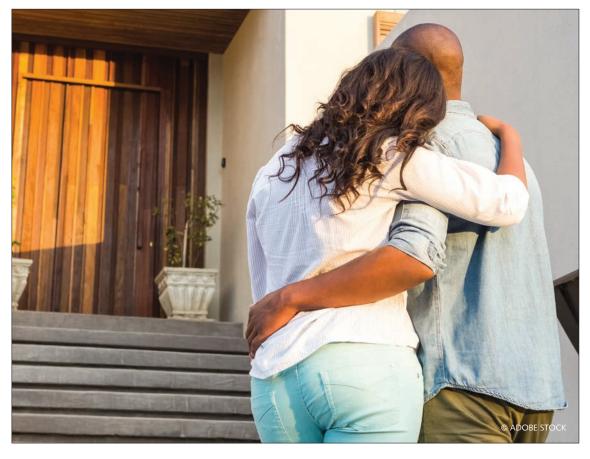
According to the United States Census, more than 13 million Americans work from home, and that number will likely rise in the coming years. A home featuring a dedicated space for professionalism will outshine homes without.

Even if your spare room is currently set up as a bedroom, your Realtor might choose to portray it as an office during an open house or other showings.

SMART HOME

Today's technology offers some exciting innovations in how people live in their homes. To stand out in a market with many options, consider installing some of these "smart products" before putting your home on the market:

• Smart light bulbs: Creating



a network of light bulbs that are controlled by mobile apps on smart devices can be appealing to a generation who grew up as technology boomed.

• Smart thermostats: The convenience of controlling your heating and air units has been rising in popularity. Innovative thermostats that operate with an app make this achievable. Some models will

even learn a user's behavior and program itself.

MODERN KITCHEN AND BATH

Remodeling these rooms before your home goes on the market can provide great advantages. Experts say most millennials are on limited budgets, and these rooms generally cost the most to renovate.

Offering these rooms as

move-in-ready and appealing to a younger audience will motivate buyers.

Of course, since the kitchen and bathrooms are considered the most expensive for renovations, you need to be honest with your budget, as well. Gather quotes from licensed contractors to learn how much it would cost you.

It also can be a good idea to share your plan with your

REAL ESTATE 101

What Millennial **Buyers Want**

After a 2016 survey of home shoppers, Realtor.com predicted that more than half of homes bought in 2017 would be bought by firsttime buyers — most of whom would be millennials. Seventy-eight percent of buyers 25-34 were expected to be first-time buyers. Thirty-nine percent of millennials were expected to be in the market for a singlefamily home, with 34 percent shopping for townhomes.

Realtor to find out how much of an impact these renovations would actually have in your local market.

ENERGY EFFICIENCY

There has been a surge in buying "green" homes. Millennials are generally concerned with the environment and want to show it with their living space.

Consider updating to Energy Star appliances or even contact an energy provider about going solar. Solar technology will pay for itself over several years. This is another expensive investment that you won't see the benefits from when you sell vour home.

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"Congratulations To All Of Our Agents Including Our Award Winners For 2020!"





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